



Horticultural Sales Assistant

Architectural Plants is an award-winning specialist plant nursery near Pulborough, West Sussex, with a reputation for supplying amazing plants and designing & planting beautiful gardens. Our Horticultural Sales team are looking for a dynamic and plant-obsessed person to join them as a **Horticultural Sales Assistant** with the responsibility for meeting and greeting our customers and helping to deliver a truly memorable experience to all who visit us.

This is not your average sales role as no two days are the same here at Architectural Plants. We are a vibrant and forward-thinking nursery with a history of growing and selling spectacular plants and providing exceptional customer service. You need to be capable of rolling up your sleeves, especially in our busiest periods, and remaining calm when under pressure all the while developing your plant and sales knowledge. We will provide full training in all areas of horticultural sales including our plants, how we provide exceptional customer service and our stock and customer management systems.

The role:

- Ensuring that our customers receive a warm welcome, setting them up for an amazing experience for the rest of their visit.
- At the point of sale, helping to prepare and package our plants and tools guaranteeing our customers leave with a truly fantastic product.
- Ensuring the sales area and its surrounds are kept immaculate, welcoming and fully stocked at all times.
- Learning to successfully triage sales and design enquiries across the business.
- Building up your knowledge of our range of plants, learning our stock system, identifying and tagging plants for customers.
- Working with our horticultural consultants and garden designers, scheduling sales appointments and ensuring an excellent level of sales care and support throughout.

The person:

- A confident and succinct communicator, capable of engaging with customers in a warm and highly-professional way.
- Ideally, you will have at least 1 year's relevant horticultural experience, an obsession for plants and a desire to learn more.
- The ability to thrive in a fast-paced environment will be essential.
- Someone with boundless energy and enthusiasm, who seeks to exceed our customers' expectations with their sharp eye for detail and passion for delivering high levels of customer care.
- You will need to be versatile, full of ideas, and have a sales-focused mind in order to spot opportunities for future development.
- A skilled multi-tasker, able to remain calm and assured while balancing multiple tasks.

What you'll receive:

- A competitive salary between £21,500-£25,000 p/a



- Access to our company bonus scheme
- Invites to company events
- Staff discounts
- Cycle to work scheme

If you think this role could be the perfect fit for you then don't hesitate to apply below.

Application Process:

Apply by sending your CV and a covering letter or short video to jay@architecturalplants.com

The recruitment process will then involve a short telephone interview followed by an in-person interview with the Managing Director and Head of Sales.

Expected Start Date: March 2022

Job Types: Permanent, Full time (Part Time considered)

Hours: 8am - 5pm: **Tuesday - Saturday**

Salary: From £21,500 – £25,000

Licence/certification: Driving Licence required

Work remotely: No